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7  
8 **UNITED STATES DISTRICT COURT**  
9 **NORTHERN DISTRICT OF CALIFORNIA**  
10 **San Francisco**

11 MALIBU MEDIA, LLC,  
12 Plaintiff,

13 vs.

14 JOHN DOE subscriber assigned IP address  
98.234.204.238,  
15 Defendant.

Case Number: 3:15-cv-06075-WHA

**EX PARTE MOTION FOR LEAVE TO  
SERVE A THIRD PARTY SUBPOENA  
PRIOR TO A RULE 26(f) CONFERENCE**

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**Notice of Ex Parte Motion for Leave to Serve a Third Party Subpoena Prior to a Rule 26(f) Conference**

Please take notice that on \_\_\_\_\_ or as soon thereafter as the matter may be heard, Plaintiff, Malibu Media, LLC will move the Court for leave to issue a third party subpoena on Defendant’s Internet Service Provider to identify Defendant prior to a Fed. R. Civ. P. 26(f) conference.

Pursuant to Fed. R. Civ. P. 26(d)(1), and upon the attached: (1) Declaration of Colette Field in support of this motion, (2) Declaration of Patrick Paige in support of this motion, (3) Declaration of Daniel Susac in support of this motion; and (4) Chart of Verifications Malibu Media, LLC (“Plaintiff”), respectfully moves for entry of an order granting it leave to serve a third party subpoena on Comcast Cable, prior to a Rule 26(f) conference (the “Motion”).

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**MEMORANDUM OF POINTS AND AUTHORITIES**

**I. INTRODUCTION**

Plaintiff, Malibu Media, (d/b/a “X-art.com”) operates a popular subscription based website where it displays its copyrighted material.<sup>1</sup> Plaintiff creates its own content, which is being infringed on a massive scale. The John Doe Defendant’s IP address has been habitually used to infringe Plaintiff’s copyrighted works. Accordingly, Plaintiff seeks leave to serve limited, immediate discovery on the John Doe Defendant’s Internet Service Provider, Comcast Cable (hereafter “ISP”) so that Plaintiff may learn Defendant’s true identity. Plaintiff is suing Defendant for using the Internet, specifically the BitTorrent file distribution network, to commit direct copyright infringement.

Because Defendant used the Internet to commit this infringement, Plaintiff only knows Defendant by his Internet Protocol (“IP”) address. Defendant’s IP address was assigned to the Defendant by his respective Internet Service Provider (“ISP”). Accordingly, the ISP can use the IP address to identify the Defendant.<sup>2</sup> Indeed, ISPs maintain internal logs that record the date, time, and customer identity for each IP address assignment made by that ISP. Materially, ISPs may maintain these logs for only a short period of time.

Plaintiff seeks leave of Court to serve a Rule 45 subpoena on the Defendant’s ISP. This subpoena will demand the true name and address of the Defendant. Plaintiff will only use this information to prosecute the claims made in its Complaint. Without this information, Plaintiff can neither serve Defendant nor pursue this lawsuit to protect its valuable copyrights.

**II. FACTS**

**A. Online Copyright Infringement Through the BitTorrent Protocol is a Serious and Significant Threat to Plaintiff’s Business**

Colette Pelissier Field, with her husband Brigham Field, are the owners of Malibu Media and began their business from scratch. *See* Exhibit A at ¶ 2. Ms. Field was a real estate

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<sup>1</sup> *See* Declaration of Colette Field, attached hereto as Exhibit “A.”

<sup>2</sup> *See* Declaration of Patrick Paige, attached hereto as Exhibit “B.”

1 agent and Mr. Field was a photographer. *Id.* When the real estate market started heading south,  
2 Ms. Field knew she and her husband needed to start a business together. *Id.* at ¶ 3. The Fields  
3 both felt that there was a lack of adult content that was beautiful and acceptable for women and  
4 couples. *Id.* The Fields wanted to create this type of content to satisfy what they hoped was an  
5 unfulfilled demand. *Id.* Their goal was to create erotica that is artistic and beautiful. *Id.* at ¶ 4.  
6 The Fields chose the name ‘X-Art’ to reflect their artistic aspirations, and began investing all of  
7 their available money and resources into the production of content – particularly erotic movies  
8 with high production value and a cinematic quality. *Id.* at ¶ 3-4.

9 Their vision has come to fruition. Currently, X-Art.com has tens of thousands of  
10 members, but the Fields are finding it hard to grow and maintain the memberships when so  
11 many people are finding their films for free. *See generally id.* They have worked hard and  
12 invested millions of dollars into their business in order to produce the best quality product. *Id.*  
13 at ¶ 8. For the first three years (when their site was not as popular) they did not have as many  
14 issues with piracy. *Id.* at ¶ 10. Now that their videos are highly desirable, more people steal  
15 their videos than pay for a subscription. *Id.* Malibu Media receives many complaints from its  
16 members asking why they should pay to subscribe when Malibu Media’s movies are available  
17 for free through BitTorrent. *Id.* Malibu Media invests significant resources into pursuing all  
18 types of anti-piracy enforcement, such as Digital Millenium Copyright Act (“DMCA”) takedown  
19 notices and direct efforts aimed at infringing websites. *Id.* at ¶ 11. Despite sending  
20 thousands of DMCA notices per week, the infringement continues. *Id.* at ¶ 12. And, if one  
21 searches for “X-Art” on a torrent website, the site will reveal thousands of unauthorized torrents  
22 available for free. *Id.* Plaintiff Malibu Media has filed suit in this judicial District and in  
23 judicial districts across the country seeking to deter and stop the infringement.

24 Plaintiff won the first ever BitTorrent copyright infringement lawsuit to reach trial. *See*  
25 *Malibu Media, LLC v. John Does 1, 6, 13, 14 and Bryan White*, 2013 WL 3038025 at n.1 (E.D.  
26 Pa. June 18, 2013). In his Memorandum Report after the conclusion of the trial, the Honorable  
27 Judge Baylson made a number of significant findings. Importantly, Judge Baylson found  
28

1 “Malibu Media Malibu has satisfied its burden of proof with substantial evidence and deserves a  
2 large award.” *Malibu Media, LLC v. John Does 1, 6, 13, 14*, CIV.A. 12-2078, 2013 WL  
3 3038025 (E.D. Pa. June 18, 2013).

4 B. Plaintiff Does Not Solicit Settlements Prior to Serving a Defendant and Always  
5 Consents to Allowing a John Doe Defendant to Proceed Anonymously

6 Plaintiff has filed this suit for the sole purpose of protecting and enforcing its copyrights.  
7 *See* Exhibit A ¶ 14 (“[T]he purpose of these lawsuits is to motivate people to pay for  
8 subscriptions by deterring infringement and to seek some reasonable compensation for the  
9 massive amount of infringement of our copyrights.”). Plaintiff has no intention of embarrassing  
10 Defendant because of the content of the works at issue and has instructed all of its counsel to  
11 always consent to allowing a John Doe Defendant to proceed anonymously. Further, Plaintiff  
12 does not solicit settlements prior to serving a defendant with the complaint and in all of its  
13 individual suits against a defendant, has only settled prior to serving when the defendant has  
14 initiated the request. Indeed, this is Malibu Media’s nationwide policy. Should the Court wish  
15 to include language in its Order preventing Plaintiff from initiating settlements with Defendant  
16 and allowing Defendant to proceed anonymously, Plaintiff will not object.

17 C. The Infringer

18 Defendant’s Internet was used to infringe 70 of Plaintiff’s copyrighted movies between  
19 07/13/2014 and 10/04/2015. *See* Exhibit A to Complaint. Defendant’s Internet has been used  
20 to illegally download Plaintiff’s movies over the course of several months. By downloading  
21 each of these movies through the BitTorrent protocol, Defendant simultaneously distributes  
22 these movies to others, allowing other people to also steal Plaintiff’s movies. *See* Complaint, at  
23 ¶¶ 11-20.

24 The length of time which Plaintiff’s investigator recorded Defendant infringing  
25 Plaintiff’s movies demonstrates that the infringer was not a mere guest or passerby. It was  
26 someone with access to Defendant’s Internet for a long period of time, consistently.



1 **III. ARGUMENT**

2 Except for circumstances not applicable here, a party may not propound discovery in  
 3 advance of a Rule 26(f) conference absent a court order. *See* Fed. R. Civ. P. 26(d)(1). Courts  
 4 have broad discretion to issue such an order for good cause. *See* Fed. R. Civ. P. 26(b)(1) (“For  
 5 good cause, the court may order discovery of any matter relevant to the subject matter involved  
 6 in the action.”); *UMG Recordings, Inc. v. Does*, No. 06-0652, 2006 WL 1343597, \*1 (N.D. Cal.  
 7 Mar. 6, 2006) (“Expedited discovery under Rule 45 is appropriate when good cause for the  
 8 discovery, in consideration of the administration of justice, outweighs the prejudice to the  
 9 responding party.”).

10 A. Circuit Courts Unanimously Permit Discovery to Identify John Doe Defendants

11 Federal Circuit Courts have unanimously approved the procedure of suing John Doe  
 12 defendants and then using discovery to identify such defendants. *See, e.g., Young v. Transp.*  
 13 *Deputy Sheriff I*, 340 Fed. Appx. 368 (9th Cir. 2009) (“when the identities of alleged defendants  
 14 are not known before the filing of a complaint, the plaintiff should be given an opportunity  
 15 through [expedited] discovery to identify the unknown defendants, unless it is clear that  
 16 discovery would not uncover the identities”); *Penalbert-Rosa v. Fortuno-Burset*, 631 F.3d 592  
 17 (1st Cir. 2011) (“A plaintiff who is unaware of the identity of the person who wronged her can .  
 18 . . . proceed against a ‘John Doe’ . . . when discovery is likely to reveal the identity of the correct  
 19 defendant”). *Accord Brown v. Owens Corning Inv. Review Comm.*, 622 F.3d 564, 572 (6th Cir.  
 20 2010); *Blakeslee v. Clinton County*, 336 Fed. Appx. 248, 250 (3d Cir. 2009); *Green v. Doe*, 260  
 21 Fed. Appx. 717, 719 (5th Cir. 2007); *Davis v. Kelly*, 160 F.3d 917, 921 (2d Cir. 1998);  
 22 *Krueger v. Doe*, 162 F.3d 1173 (10th Cir. 1998); *Dean v. Barber*, 951 F.2d 1210, 1215 (11th  
 23 Cir. 1992); *Munz v. Parr*, 758 F.2d 1254, 1257 (8th Cir. 1985); *Maclin v. Paulson*, 627 F.2d 83,  
 24 87 (7th Cir. 1980).

25 B. Good Cause Exists to Grant the Motion

26 “In the Ninth Circuit, courts use the ‘good cause’ standard to determine whether  
 27 discovery should be allowed to proceed prior to a Rule 26(f) conference. Good cause may be  
 28

1 found where the need for expedited discovery, in consideration of the administration of justice,  
2 outweighs the prejudice to the responding party.” *UMG Recordings, Inc. v. Doe*, No. C 08-  
3 1193 SBA, 2008 WL 4104214, at \*4 (N.D. Cal. Sept. 3, 2008). “Courts routinely find the  
4 balance favors granting a plaintiff leave to take early discovery.” *Id.* “In such circumstances,  
5 the plaintiff should be given an opportunity through discovery to identify the unknown  
6 defendants, unless it is clear that discovery would not uncover the identities, or that the  
7 complaint would be dismissed on other grounds.” *Gillespie v. Civiletti*, 629 F.2d 637, 642 (9th  
8 Cir. 1980)).

9 In balancing the administration of justice with the prejudice to the responding party,  
10 “[a]nd specifically in internet infringement cases, ‘courts routinely find good cause exists to  
11 issue a Rule 45 subpoena to discover a Doe defendant’s identity prior to a Rule 26(f)  
12 conference, where a plaintiff makes a *prima facie* showing of infringement, there is no other  
13 way to identify a Doe defendant, and there is a risk an ISP will destroy its logs prior to the  
14 conference.’” *Bright Solutions for Dyslexia, Inc. v. Doe 1*, 2015 WL 5159125, at \*1 (N.D. Cal.  
15 Sept. 2, 2015). Courts in this District also consider “whether the plaintiff: (1) identifies the Doe  
16 defendant with sufficient specificity that the court can determine that the defendant is a real  
17 person who can be sued in federal court; (2) recounts the steps taken to locate and identify the  
18 defendant; (3) demonstrates that the action can withstand a motion to dismiss, and (4) proves  
19 that the discovery is likely to lead to identifying information that will permit service of  
20 process.” *Uber Technologies, Inc. v. Doe*, No. C 15-00908 LB, 2015 WL 1205167, at \*2 (N.D.  
21 Cal. Mar. 16, 2015)

22 As set forth below, Plaintiff establishes all of these factors.

23 1. *Plaintiff’s Prima Facie Claim for Copyright Infringement Withstands a Motion*  
24 *to Dismiss*

25 Here, Plaintiff’s Complaint withstands a motion to dismiss by alleging *prima facie* direct  
26 copyright infringement. *See* CM/ECF 1. To adequately allege such a claim, a plaintiff must  
27 allege: (1) ownership of a valid copyright; and (2) unauthorized copying of original elements of  
28

1 the copyrighted work. *See Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009); *Feist Publ’ns, Inc. v.*  
2 *Rural Tel. Serv. Co.*, 499 U.S. 340, 361 (1991); *Range Road Music, Inc. v. East Coast Foods,*  
3 *Inc.*, 668 F.3d 1148, 1153–54 (9th Cir. 2012); *Autodesk, Inc. v. ZWCAD Software Co., Ltd.*, No.  
4 5:14-cv-01409, 2015 WL 2265479, \*5 (N.D. Cal. May, 13, 2015). Further, the use of a peer-to-  
5 peer file-sharing service (such as BitTorrent) to copy and distribute copyrighted works  
6 constitutes direct copyright infringement. *See* 17 U.S.C. § 106; *see also, In re Aimster*  
7 *Copyright Litig.*, 334 F.3d 643, 645 (7th Cir. 2003), *cert. denied*, 124 S. Ct. 1069 (2004)  
8 (“Teenagers and young adults who have access to the Internet like to swap computer files  
9 containing popular music. If the music is copyrighted, such swapping, which involves making  
10 and transmitting a digital copy of the music, infringes copyright.”).

11 Here, Plaintiff properly pleads a cause of action for copyright infringement by plausibly  
12 alleging:

- 13 31. Plaintiff is the owner of the Copyrights-in-Suit, as outlined in Exhibit B,  
14 each of which covers an original work of authorship.
- 15 32. By using BitTorrent, Defendant copied and distributed the constituent  
16 elements of each of the original works covered by the Copyrights-in-Suit.
- 17 33. Plaintiff did not authorize, permit or consent to Defendant’s distribution  
18 of its works.

18 Complaint at ¶¶ 31-33. Plaintiff’s allegations of infringement are attested to by Plaintiff’s  
19 investigator, Excipio GmbH’s employee, Daniel Susac. *See* Declaration of Daniel Susac in  
20 Support of Plaintiff’s Motion For Leave to Serve Third Party Subpoenas Prior to a Rule 26(f)  
21 Conference (“Susac Declaration”) at ¶¶ 13 - 15, attached hereto as Exhibit “C.” And, as set  
22 forth on Exhibit “D,” each digital file, as identified by a unique cryptographic file hash value,  
23 has been verified to be a copy of one of Plaintiff’s copyrighted works. Moreover, during the  
24 first ever BitTorrent copyright lawsuit to reach trial, Judge Baylson concluded that Plaintiff’s  
25 investigation technology was valid. *See Malibu Media, LLC v. John Does 1, 6, 13, 14*, 950 F.  
26 Supp. 2d 779, 782 (E.D. Pa. 2013) (“I concluded that Malibu had expended considerable effort  
27 and expense to determine the IP addresses of the infringing parties, and the technology  
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1 employed by its consultants—both of whom were located in Germany and who testified at the  
2 trial of June 10, 2013—was valid.”).

3 Further, Plaintiff’s well-pled allegations constitute “a concrete, *prima facie* case of  
4 copyright infringement.” *Malibu Media, LLC*, No. 12 Civ. 3810, 2013 WL 3732839, \*5  
5 (S.D.N.Y. July 16, 2013); *see also, e.g., Malibu Media, LLC v. Dreev*, No. 6:13-cv-1959,  
6 CM/ECF 35 (M.D. Fla. Jan. 5, 2015) (“Plaintiff alleges that its investigator established an  
7 internet connection with the Defendant’s IP address, whereby Plaintiff’s investigator  
8 downloaded from Defendant copies of the protected works. From those facts, it is plausible that  
9 the Defendant is liable for the infringement.”); *Malibu Media, LLC v. Doe*, No. No. PWG-13-  
10 365, 2014 WL 7188822, \*4 (D. Md. Dec. 16, 2014) (“[T]he factual allegations in the complaint  
11 require no inferences at all: Malibu has alleged that ‘[b]y using BitTorrent, Defendant copied  
12 and distributed the constituent elements of each of the original works covered by the  
13 Copyrights-in-Suit.’ If Defendant did so, and Malibu held a valid copyright in the Films, then  
14 no further inference is needed to find Defendant liable for copyright infringement.”).<sup>3</sup>  
15 Accordingly, Plaintiff has met its obligation to plead a *prima facie* case.

## 16 2. No Alternative Means Exist to Obtain Defendant’s True Identity

17 Second, Plaintiff knows Defendant only by his or her IP address and has no way to  
18 ascertain Defendant’s identity other than by subpoenaing the ISP. “Postponing disclosure of  
19 information until the normal course of discovery is not an option in the instant case because,

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21 <sup>3</sup> *See, e.g., Malibu Media, LLC v. Doe*, No. 8:14-cv-2351, 2015 WL 574274, \*2 (M.D. Fla. Feb. 11, 2015) (denying  
22 motion to dismiss); *Malibu Media, LLC v. Benitez*, No. 8:13-cv-03209, CM/ECF 26 (M.D. Fla. Aug. 7, 2014)  
23 (same); *Malibu Media, LLC v. Butler*, No. 13-cv-02707, CM/ECF 31 (D. Colo. April 24, 2014) (same); *Malibu*  
24 *Media, LLC v. Gilvin*, No. 3:13-cv-72, 2014 WL 1260110 (N.D. Ind. Mar. 26, 2014) (same); *Malibu Media, LLC v.*  
25 *Sanchez*, No. 13-12168, 2014 WL 172301, \*3–4 (E.D. Mich. Jan. 15, 2014) (same); *Malibu Media, LLC v. Lowry*,  
26 No. 13-cv-01560, 2013 WL 6024371, \*5–7 (D. Colo. Nov. 14, 2013) (same); *Malibu Media, LLC v. Killoran*,  
27 No. 2:13-cv-11446, CM/ECF 13 (E.D. Mich. Oct. 18, 2013) (same); *Malibu Media, LLC v. John Doe*, No. 2:13-cv-  
28 00055, CM/ECF 22 (N.D. Ind. Aug. 16, 2013) (same); *Malibu Media, LLC v. John Doe*, No. 13-12178, 2013 WL  
3945978, \*3–5 (E.D. Mich. July 31, 2013) (same); *Malibu Media, LLC v. Harris*, No. 1:12-cv-1117, 2013 WL  
3780571 (S.D. Ind. July 18, 2013) (same); *Malibu Media LLC v. John Doe*, No. 12-3180, 2013 WL 3732839, \*3–4  
(S.D.N.Y. July 16, 2013) (same); *Malibu Media, LLC v. Pratt*, No. 1:12-cv-00621, CM/ECF 31 (W.D. Mich. Mar.  
19, 2013) (same); *Malibu Media, LLC v. John Doe*, No. 12-2078, 2013 WL 30648, \*4 (E.D. Pa. Jan. 3, 2013)  
(same); *Malibu Media, LLC v. Roy*, No. 1:12-cv-617, CM/ECF 24 (W.D. Mich. Jan. 3, 2013) (same); *Malibu*  
*Media, LLC v. Pelizzo*, No. 12-22768, 2012 WL 6680387, \*1 (S.D. Fla. Dec. 21, 2012) (same).

1 without disclosure of Defendants' names and contact information, the litigation cannot proceed  
2 to that stage.” *UMG Recordings, Inc*, 2006 WL 1343597, at \*1. “As to IP addresses, expedited  
3 discovery is appropriate because the addresses can assist in the identification of Doe  
4 defendants.” *Assef v. Does 1-10*, No. 15-CV-01960-MEJ, 2015 WL 3430241, at \*2 (N.D. Cal.  
5 May 28, 2015).

6 Unlike phone numbers or license plates, there are no publicly-available databases or  
7 “yellow pages” that can identify an individual by an IP address. Rather, the ISP responsible for  
8 assigning a given IP address is the only entity that maintains records that make it possible to  
9 “know who an address is assigned to and how to get in contact with them.” *Beginner’s Guide*  
10 *to Internet Protocol (IP) Addresses* at p. 4; *American Registry for Internet Numbers Number*  
11 *Resource Policy Manual* at 4.2.<sup>4</sup> As explained by Plaintiff’s forensic expert, who spent eleven  
12 years investigating computer offenses: “Once provided with the IP Address, plus the date and  
13 time of the detected and documented activity, ISPs can use their subscriber logs to identify the  
14 name, address, email address and phone number of the applicable subscriber in control of that  
15 IP address at the stipulated date and time.” *See* Declaration of Patrick Paige at ¶ 11 (Exhibit B).

16 That only ISPs are able to identify individuals by IP addresses was reaffirmed by Jason  
17 Weinstein, Deputy Assistant Attorney General, when he testified before Congress: “[ISPs’]  
18 records are the only available evidence that allows us to investigate who committed [wrongs] on  
19 the Internet. They may be the only way to learn, for example, that a certain Internet address was  
20 used by a particular human being . . . .”<sup>5</sup>

21 Similarly, courts in online peer-to-peer copyright infringement cases repeatedly and  
22 unanimously acknowledge that the *only way* for a plaintiff to proceed against a doe defendant is  
23 to subpoena the responsible ISP to obtain the subscriber information. “Plaintiffs have no other  
24

25 \_\_\_\_\_  
26 <sup>4</sup> Available at <https://www.icann.org/en/system/files/files/ip-addresses-beginners-guide-04mar11-en.pdf>.

27 <sup>5</sup> Testimony before the Committee on Judiciary Subcommittee on Crime, Terrorism, and Homeland Security,  
28 available at <http://www.justice.gov/sites/default/files/testimonies/witnesses/attachments/01/25/11//01-25-11-crm-weinstein-testimony-re-data-retention-as-a-tool-for-investigating-internet-child-pornography-and-other-internet-crimes.pdf>

1 way to obtain this most basic information, which is necessary to advance the lawsuit by  
 2 enabling Plaintiffs to effect service of process.” *UMG Recordings, Inc.*, 2006 WL 1343597, at  
 3 \*1. *See also, e.g., Cobbler Nevada, LLC v. Does*, No. 2:15-cv-11871, 2015 WL 4276082, \*1  
 4 (E.D. Mich. July 14, 2015) (allowing a copyright holder to subpoena an ISP to identify the  
 5 subscriber of an infringing IP address, recognizing that the identifying information was  
 6 otherwise unavailable); *In Re Malibu Media*, No. 15-cv-1855, 2015 WL 3605834, \*4 (E.D.N.Y.  
 7 June 8, 2015) (same); *Rotten Records, Inc.*, No. 1:15-cv-0446, 2015 WL 3540007, \*2  
 8 (W.D.N.Y. June 4, 2015) (same); *Manny Film, LLC v. Doe*, No. 15-80306-Civ, 2015 WL  
 9 2411201, \*1 (S.D. Fla. May 20, 2015) (same); *Malibu Media, LLC v. Doe*, No. 2:13-cv-836,  
 10 2014 WL 1292692, \*2 (M.D. Fla. Mar. 31, 2014) (same); *TCYK, LLC v. Does*, No. 3:13-cv-  
 11 3927, 2013 WL 6475040, \*2 (N.D. Tex. Dec. 10, 2013) (same); *Third Degree Films v. Does*,  
 12 No. C 11-02768, 2011 WL 5374569, \*2 (N.D. Cal. Nov. 4, 2011) (same); *Digital Sin, Inc. v.*  
 13 *Does*, No. C 11-04397, 2011 WL 5362068, \*2 (N.D. Cal. Nov. 4, 2011) (same); *see also, e.g.,*  
 14 *Voltage Pictures, LLC v. Does*, No. 13-cv-01121, 2013 WL 4028587, \*3 (D. Colo. Aug. 7,  
 15 2013) (“The Court finds that Plaintiff lacks a viable alternative means of obtaining the  
 16 information sought in the subpoena. While this information is not guaranteed to produce the  
 17 identity of the infringer, **the Court can think of no other reasonable way of discovering the**  
 18 **infringer than by permitting Plaintiff discovery into the identity of Doe[.]**”) (emphasis  
 19 added).

20 *3. There is a Risk that Defendant’s ISP will not Retain Records Correlating*  
 21 *Defendant’s True Identity*

22 Further, there is a real risk of lost data because the United States does not currently have  
 23 any data retention laws requiring ISPs to maintain records for a specified period of time. This  
 24 issue was brought to the forefront in testimony before Congress regarding data retention  
 25 policies. Kate Dean, of the United States Internet Service Provider Association, commented on  
 26 the “extremely complicated and burdensome” costs associated with “maintaining exponentially-  
 27 increasing volumes of data[.]” *See* January 25, 2011 Statement before the Committee on  
 28

1 Judiciary Subcommittee on Crime, Terrorism, and Homeland Security.<sup>6</sup> Jason Weinstein,  
 2 Deputy Assistant Attorney General, likewise acknowledged that given the costs, ISPs often  
 3 keep records only for a matter of “weeks, months” or “very briefly before being purged.” *See*  
 4 January 25, 2011 Statement before the Committee on Judiciary Subcommittee on Crime,  
 5 Terrorism, and Homeland Security.<sup>7</sup>

6 Courts have also acknowledged the risk that the ISP will retain the data for only a  
 7 limited time period: “[E]xpedited discovery is appropriate because ISPs typically retain user  
 8 activity logs for only a limited period, ranging from as short as a few days to a few months,  
 9 before erasing data. If the information is not disclosed before it is destroyed, Plaintiffs will  
 10 forever lose their opportunity to pursue infringement claims against the people associated with  
 11 these IP addresses.” *UMG Recordings, Inc.*, 2006 WL 1343597, at \*1 (citation omitted).  
 12 “Furthermore, there exists a high risk that the ISPs may destroy the information Plaintiff seeks  
 13 and thereby preclude Plaintiff from discovering Defendants' true identities.” *AF Holdings LLC*  
 14 *v. Does 1-97*, No. C-11-03067-CW DMR, 2011 WL 2912909, at \*2 (N.D. Cal. July 20, 2011).

15 To ameliorate some of this problem in the online copyright infringement context,  
 16 Congress enacted certain provisions into the Digital Millennium Copyright Act (“DMCA”). To  
 17 protect against the loss of an infringer’s identifying information and to ensure that ISPs  
 18 cooperate with copyright holders, the DMCA affords ISPs with liability protections in exchange  
 19 for their prompt assistance in identifying online copyright infringers. *See* S. REP. 105-190, 20;  
 20 47 U.S.C. § 551 *et seq*; *In re Verizon Internet Servs., Inc.*, 240 F. Supp. 2d 24, 37 (D.D.C. 2013)  
 21 *rev'd sub nom. Recording Indus. Ass'n of Am., Inc. v. Verizon Internet Servs., Inc.*, 351 F.3d  
 22 1229 (D.C. Cir. 2003). Thus, Defendant’s ISP can and will comply with Plaintiff’s requested  
 23 subpoena to the extent that it is expeditiously issued while the responsive records are still  
 24 maintained.

25 \_\_\_\_\_  
 26 <sup>6</sup> Available at [http://judiciary.house.gov/\\_files/hearings/pdf/Dean01242011.pdf](http://judiciary.house.gov/_files/hearings/pdf/Dean01242011.pdf)

27 <sup>7</sup> Available at <http://www.justice.gov/sites/default/files/testimonies/witnesses/attachments/01/25/11//01-25-11-crm-weinstein-testimony-re-data-retention-as-a-tool-for-investigating-internet-child-pornography-and-other-internet-crimes.pdf>  
 28

1                   4. *Plaintiff Identifies Defendant with Specificity*

2                   As set forth in Plaintiff's Complaint, Plaintiff's Investigator has identified Defendant  
3 with specificity by identifying Defendant's IP Address and the date and time Defendant  
4 engaged in the distribution of Plaintiff's works. *See* Exhibit A to the Complaint. Further,  
5 "Plaintiff used proven IP address geolocation technology which has consistently worked in  
6 similar cases to ensure that the Defendant's acts of copyright infringement occurred using an  
7 Internet Protocol address ("IP address") traced to a physical address located within this  
8 District." *See* Complaint at ¶ 5. Specifically, Plaintiff used Maxmind® Premium's IP  
9 geolocation database to determine that Defendant properly resided in a location both within the  
10 state of California and in this District.

11                   Courts have previously held that "[w]hile such publicly available IP locators are not  
12 100% accurate, they have been accepted as making out a prima facie case of personal  
13 jurisdiction." *Digital Sins, Inc. v. John Does 1-245*, No. 11 CIV. 8170 CM, 2012 WL 1744838,  
14 at \*4 (S.D.N.Y. May 15, 2012). From Plaintiff's experience, Maxmind's Geolocation database  
15 has consistently predicted the location of the Defendant 99% of the time. Indeed, this exact  
16 geolocation technology has also been relied upon by federal law enforcement. *See United*  
17 *States v. Tillotson*, 2:08-CR-33, 2008 WL 5140773 (E.D. Tenn. Dec. 2, 2008) (noting that  
18 Maxmind's database correctly identified the Defendant and is sufficient to establish probable  
19 cause); *United States v. Richardson*, 4:11CR3116, 2012 WL 10382 (D. Neb. Jan. 3, 2012) (used  
20 by Homeland Security to identify the defendant).

21                   Under these circumstances, Plaintiff has specifically identified Defendant as a person  
22 who can be sued in this District. *See Braun v. Primary Distrib. Doe No. 1*, No. 12-5812 MEJ,  
23 2012 WL 6087179, at \*2 (N.D. Cal. Dec. 6, 2012) (finding that under similar circumstances,  
24 "Plaintiff has come forward with sufficient information demonstrating that the Defendants are  
25 real persons or entities who may be sued in federal court."); *see also MCGIP, LLC v. Does 1–*  
26 *149*, 2011 WL 3607666, at \*2 (N.D. Cal. Aug. 15, 2011) (finding that the plaintiff had identified  
27 the doe defendants with sufficient specificity by submitting a chart listing each of the  
28



1 defendants by the IP address assigned to them on the day it alleged the particular defendant  
2 engaged in the infringing conduct).

3 *5. Plaintiff has Taken Reasonable Steps To Identify Defendant*

4 Plaintiff has diligently attempted to correlate Defendant's IP address to Defendant by  
5 searching for Defendant's IP address on various web search tools, including basic search  
6 engines like <http://www.google.com>. Plaintiff has further conducted its own diligent research  
7 on its ability to identify Defendant by other means by reviewing numerous sources of authority,  
8 most of which have been discussed above (*e.g.*, legislative reports, agency websites,  
9 informational technology guides, governing case law, etc.). Plaintiff has also discussed the  
10 issue at length with its computer forensics investigator, an individual who was tasked with the  
11 responsibility of investigating and identifying cybercriminals for over ten years. Plaintiff has  
12 been unable to identify any other way to go about obtaining the identities of its infringers and  
13 does not know how else it could possibly enforce its copyrights from illegal piracy over the  
14 Internet.

15 *6. Plaintiff's Subpoena is Likely to Lead to Identifying Information That Will*  
16 *Permit Service on Defendant*

17 This "factor examines whether Plaintiff has demonstrated that there is a reasonable  
18 likelihood that the discovery [it] requests will lead to the identification of Defendants such that  
19 it may effect service of process. As indicated above, Plaintiff contends that the key to locating  
20 the Defendants is through the IP addresses associated with the alleged activity on BitTorrent.  
21 Specifically, Plaintiff contends that because ISPs assign a unique IP address to each subscriber  
22 and retain subscriber activity records regarding the IP addresses assigned, the information  
23 sought in the subpoena will enable Plaintiff to serve Defendants and proceed with this case.  
24 Taking this into account, the Court finds that Plaintiff has made a sufficient showing as to this  
25 factor." *Braun*, 2012 WL 6087179, at \*3 (citations omitted). Indeed, without the subpoenaed  
26 information, Plaintiff will not know who to serve.

1 C. Plaintiff's Need for Expedited Discovery, in Consideration of the Administration of  
 2 Justice, Outweighs Any Prejudice to Defendant or the ISP

3 Plaintiff's need for expedited discovery, in consideration of the administration of justice,  
 4 outweighs any prejudice to Defendant or the ISP. "Looking first at 'the administration of  
 5 justice,' without expedited discovery, Plaintiffs cannot identify Defendants, which means this  
 6 matter cannot proceed forward, and Plaintiffs will continue to suffer ongoing, continuous injury  
 7 due to Defendants' illegal activities." *Assef*, 2015 WL 3430241, at \*3. "Moreover, the Court  
 8 finds that the expedited discovery sought furthers the interests of justice and presents minimal  
 9 inconvenience to the ISPs to which the subpoenas are directed." *Braun*, 2012 WL 6087179, at  
 10 \*4.

11 *1. Defendant is Not Prejudiced Because Plaintiff's Request is Narrowly Tailored*

12 Further, Plaintiff's discovery request is narrowly tailored. Here, Plaintiff seeks to  
 13 discover from the Defendant's ISP the true name and address of the Defendant. This is all  
 14 specific information in the possession of Defendant's ISP that will enable Plaintiff to serve  
 15 process on Defendant. Because the requested discovery is limited and specific, there is no  
 16 prejudice to Defendant. *See Bright Solutions*, 2015 WL 4776113 at \*3 ("[T]here is no prejudice  
 17 to the defendant where the discovery request is narrowly tailored to only seek their identity");  
 18 *UMG Recordings, Inc.*, 2008 WL 4104214 at \*4 (same). "Because the discovery request seeks  
 19 only the names and contact information of the people associated with certain IP addresses at  
 20 certain times, it is 'sufficiently specific' to establish a reasonable likelihood that it would lead to  
 21 identifying information that would make possible service upon the defendants, without  
 22 revealing more than is necessary." *UMG Recordings, Inc.*, 2006 WL 1343597, at \*3.

23 *2. Plaintiff's Need to Ascertain Defendant's Identity Outweighs Defendant's*  
 24 *Interest in Remaining Anonymous.*

25 Further, Plaintiff has a strong legitimate interest in protecting its copyrights. Defendant  
 26 is a copyright infringer with no legitimate expectation of privacy in the subscriber information  
 27 he provided to his ISP, much less in distributing the copyrighted work in question without  
 28

1 permission. “[T]he right to anonymity is not absolute. Where anonymous speech is alleged to  
 2 be unlawful, the speaker’s right to remain anonymous may give way to a plaintiff’s need to  
 3 discover the speaker’s identity in order to pursue its claim. . . . [Thus], plaintiffs alleging  
 4 widespread copyright infringement may discover the identities of individuals alleged to have  
 5 illegally downloaded plaintiffs’ musical recordings” *Art of Living Found. v. Does 1-10*, No. 10-  
 6 CV-05022-LHK, 2011 WL 5444622, at \*4 (N.D. Cal. Nov. 9, 2011) (citing *Sony Music Entm’t*  
 7 *v. Does*, 326 F. Supp.2d 556 (S.D.N.Y. 2004)); *John Wiley & Sons, Inc. v. Doe Nos. 1-30*, 284  
 8 F.R.D. 185, 191 (S.D.N.Y. 2012) (“ISP subscribers have a minimal expectation of privacy in  
 9 the transmission or distribution of copyrighted material.”). Thus, Plaintiff’s need for the  
 10 subpoenaed information outweighs any interest Defendant has in remaining anonymous.

11 Under the circumstances, Plaintiff submits that it has established good cause and that the  
 12 balancing of harms necessarily tilts in favor of granting expedited discovery so that Plaintiff can  
 13 proceed with this litigation and enforce its copyrights. Indeed, the denial of Plaintiff’s motion  
 14 for leave necessarily amounts to the functional equivalent of a dismissal of this action. *Cf.*  
 15 *Malibu Media, LLC v. Doe*, No. 1:15-cv-01834 CM/ECF 19 (S.D.N.Y July 20, 2015)  
 16 (explaining that denying Plaintiff the ability to subpoena an internet service provider “would  
 17 effectively end the litigation Malibu has been pursuing against Doe, because Malibu would not  
 18 be able to serve Doe.”). Such a ruling runs counter to established authority and violates  
 19 Plaintiff’s Due Process rights insofar as it would leave Plaintiff with valid copyrights but no  
 20 way to enforce those rights over the Internet. *Cf. Marbury v. Madison*, 1 Cranch 137, 1803 WL  
 21 893, \*17 (U.S. 1803) (“The very essence of civil liberty certainly consists in the right of every  
 22 individual to claim the protection of the laws, whenever he received an injury.”); *Gillespie*, 629  
 23 F.2d at 642 (holding that courts should not dismiss suits against unnamed defendants or  
 24 defendants identified only as John Does until the plaintiff is given “an opportunity through  
 25 discovery to identify the unknown defendants”); *see also Davis*, 160 F.3d at 921 (same).

1 **IV. CONCLUSION**

2 For the foregoing reasons, Plaintiff respectfully requests this Court grant Plaintiff leave  
3 to issue a Rule 45 subpoena to Defendant’s ISP.

4 HEIT ERLBAUM, LLP

5 /s/ Brenna Erlbaum  
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